

ENGINEERING LTD

Precision Manufacturers

March 2016

<u>SUBJECT:</u> Continued Investment in ERP Drives Productivity, Resulting in Consistent, Industry Leading On-Time-In-Full Deliveries for Over Six Months

Contracts Engineering Ltd ("CEL") continues to invest heavily in its ERP system, leading to impressive improvements in productivity, production planning and delivering customer orders On-Time-In-Full.

Since upgrading our ERP system in November 2014 we have invested in nearly 2 weeks' training with MIE, the software provider. We have used the investment in ERP to reduce duplicative processes, and increase responsiveness to customers. This includes both quick turnarounds in Sales Order confirmations, as well as maintaining a maximum turnaround from order to delivery of 4 weeks, and at times as little as 1-2 weeks for simpler fabrications.

We are proud to say that in the past six months we have averaged **above 95% On-Time-In-Full**, calculated by our order value delivered by the original agreed delivery date or sooner.

Troy Barratt, CEL Managing Director, commented "We are proud of our success in implementing a modern ERP system and training staff throughout the company to ensure it is used properly. We are driving efficiencies throughout CEL, from estimating to engineering through to manufacture and delivery."

Ross, Campbell, CEL Operations Manager, added "Since joining CEL I have worked with the team here and MIE to drive productivity improvements through production planning. We are just at the beginning of the full potential of what we can achieve"

Contracts Engineering Ltd is an ISO 9001:2008 fully integrated precision sheet metal and extrusion manufacturer based in Sittingbourne, Kent, UK. We operate a 16 hour working day out of two dedicated facilities totalling 12,500 sq ft. We employ over 35 highly skilled employees. CEL has provided high quality, cost effective precision sub contract manufacturing services to our customers since 1989. We cut, form, weld and finish (including powder coating) sheet metal and related products for a broad mix of customers in various industrial end markets, retail fittings and commercial / furniture markets. Our customers are based throughout the UK, while several are located in other parts of Europe. Visit us at http://contractsengineering.com/

MIE Trak is a complete software solution for the Manufacturing Industry that integrates and streamlines operations across the sales, manufacturing, engineering and accounting functions. For more information on MIE Solutions please go to www.mie-solutions.co.uk.

Troy Barratt
Managing Director

Ross Campbell
Operations Manager



